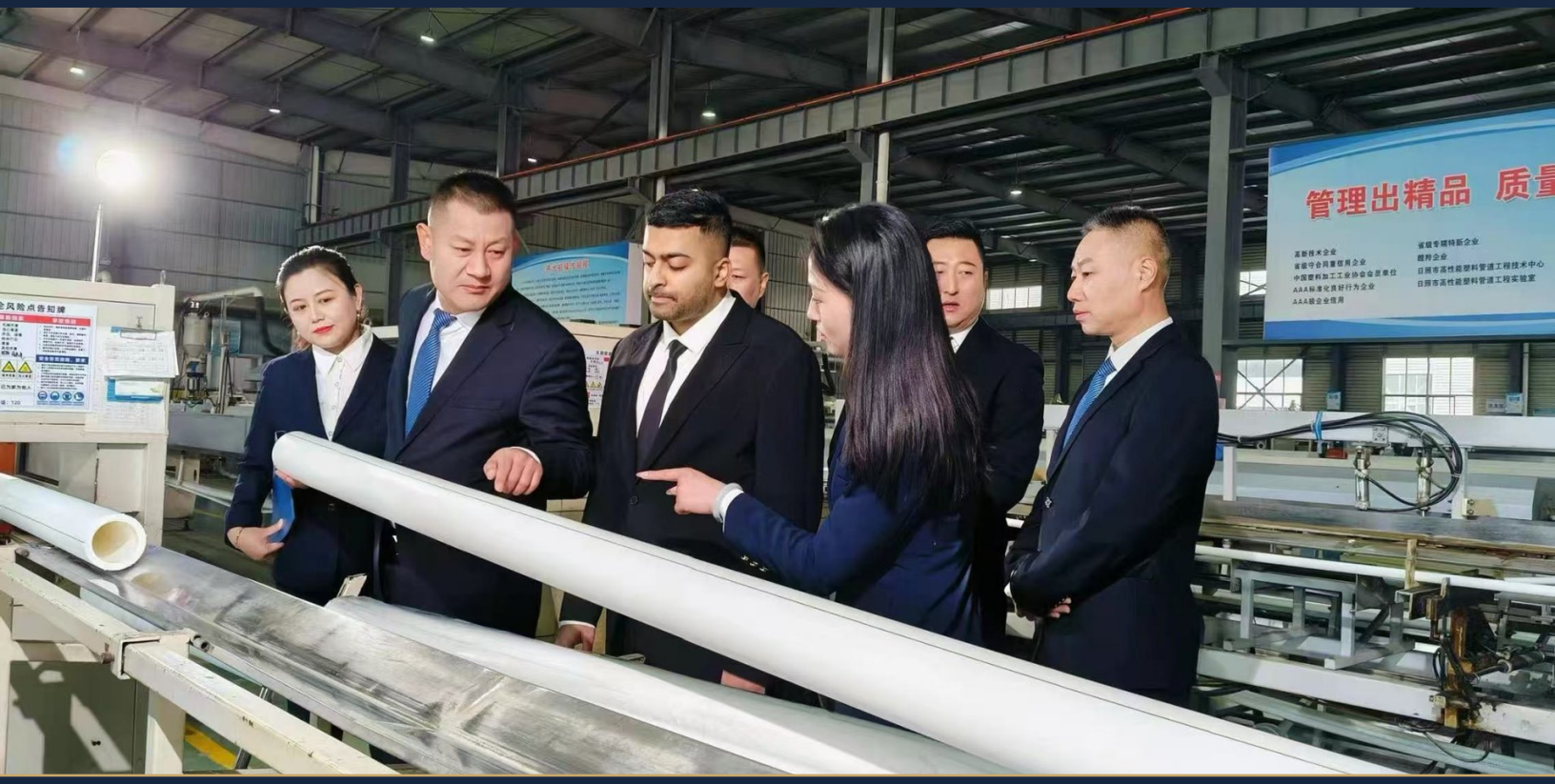
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DIBA TRADE GROUP

SOURCING · SUPPLIER DUE DILIGENCE · GLOBAL SOLUTIONS



Aamir Malik examining a length of pipe beside a production line.

COMPANY PROFILE · OCTOBER 2026

Who we are

Buyer-led sourcing and supplier due diligence for business buyers in Canada and the Middle East. Two partners, one in Montréal and one in Guangzhou, working from one shared brief.

CONTACT · DIBATRADEGROUP@GMAIL.COM

ABOUT DIBA TRADE GROUP

Know who makes it before you buy it.

DIBA Trade Group (DTG) provides buyer-led product sourcing and supplier due diligence. We help business buyers in Canada and the Middle East source products from China — and check suppliers before they commit.

We hold no inventory and sell nothing from a catalogue. Every engagement starts from the buyer's own requirement: the product, its intended use, the destination, the quantity and the timing. From there we find and compare suppliers, check the counterparty, follow samples and production, and prepare the handover to the buyer's own logistics providers — always within a scope agreed in writing.

A competitive quote is only the beginning. Our work is to help the buyer understand the counterparty, compare the evidence and see clearly what remains unresolved before committing to an order.

DTG AT A GLANCE

What we do	Buyer-led product sourcing and supplier due diligence.
Who we act for	The buyer. We source to your specification — not from a catalogue.
What we do not do	Hold inventory, sell from a catalogue, develop or engineer products, own factories or manufacture.
Markets	Business buyers in Canada and the Middle East, with Saudi Arabia a key market. Products are sourced from China.
Partners	Alex DiBattista (Montréal, Canada) and Aamir Malik (Guangzhou, China), Co-Founders & Partners.
Contact	dibatradegroup@gmail.com

SECTION 1

Two partners. One shared brief.

DTG is led by two equal partners, one on each side of the sourcing relationship. Both have lived in China for a long time. The buyer deals with one team and one written brief from the first conversation to the handover.



MONTRÉAL, CANADA

Alex DiBattista

Co-Founder & Partner

Buyer requirements and communication, with North American coordination from Montréal.



GUANGZHOU, CHINA

Aamir Malik

Co-Founder & Partner

Supplier conversations, factory-side coordination, samples and production follow-up in China.

How the partnership divides the work

	ALEX DIBATTISTA · MONTRÉAL	AAMIR MALIK · GUANGZHOU
Focus	Buyer requirements and communication	Supplier conversations and factory-side coordination
In an engagement	Clarifies the brief with the buyer and keeps the buyer informed throughout	Raises the buyer's questions with suppliers; follows samples and production in China
Coordination	North American coordination from Montréal	On-the-ground coordination in China

Both partners work from the same written requirements brief, so the questions put to suppliers are the questions the buyer asked.

SECTION 2

Your requirements. A shared plan.

We source to your specification — not from a catalogue. Every engagement follows the same four steps, whatever its size.

01

Define

Bring the product, intended use, destination, quantity and timing. A range or early idea is a useful starting point.

02

Scope

Agree the objective, activities and deliverables in a written scope.

03

Investigate

We gather supplier information, compare options and identify questions that need more evidence.

04

Decide

You review the findings with us and decide whether to proceed, investigate further or stop.

What a supplier check can cover

Typical supplier checks are listed below. The written scope sets the final checks and whether a site visit is included.

- Publicly listed company registration and licence details
- Whether the counterparty appears to manufacture or trade the product
- Supplier documents compared with available public records
- Questions that need further evidence or specialist review

Every finding is reported under one of three grades, so the buyer can see what is supported by evidence, what rests on the supplier's word and what is still open:

Evidenced	Claimed — not yet evidenced	Unresolved

Verification supports a purchasing decision; it does not eliminate commercial risk. Product compliance testing, legal and credit opinions are outside our scope.

SECTION 3

What we stand for

Five principles shape every engagement. Each is a working commitment, written into how we scope, investigate and report.

1 **Your requirements come first**

We work for the buyer. Scope, deliverables and fees are agreed in writing before work starts. Our role is to represent the buyer's requirement to suppliers, not a supplier's product to buyers.

2 **Evidence, claims and open questions are kept apart**

Findings are graded *Evidenced*, *Claimed — not yet evidenced* or *Unresolved*. A supplier's statement is reported as a claim until there is evidence for it, and what could not be established is stated plainly.

3 **Clear responsibility boundaries**

We coordinate with your freight forwarder and customs broker. Freight, duties, product testing and certification stay with you and the qualified providers you appoint. DTG is not the importer or exporter of record and does not issue certificates.

4 **Honest about limits**

Verification supports a purchasing decision; it does not eliminate commercial risk. We make no promises about suppliers, products or outcomes, and product compliance testing, legal and credit opinions are outside our scope.

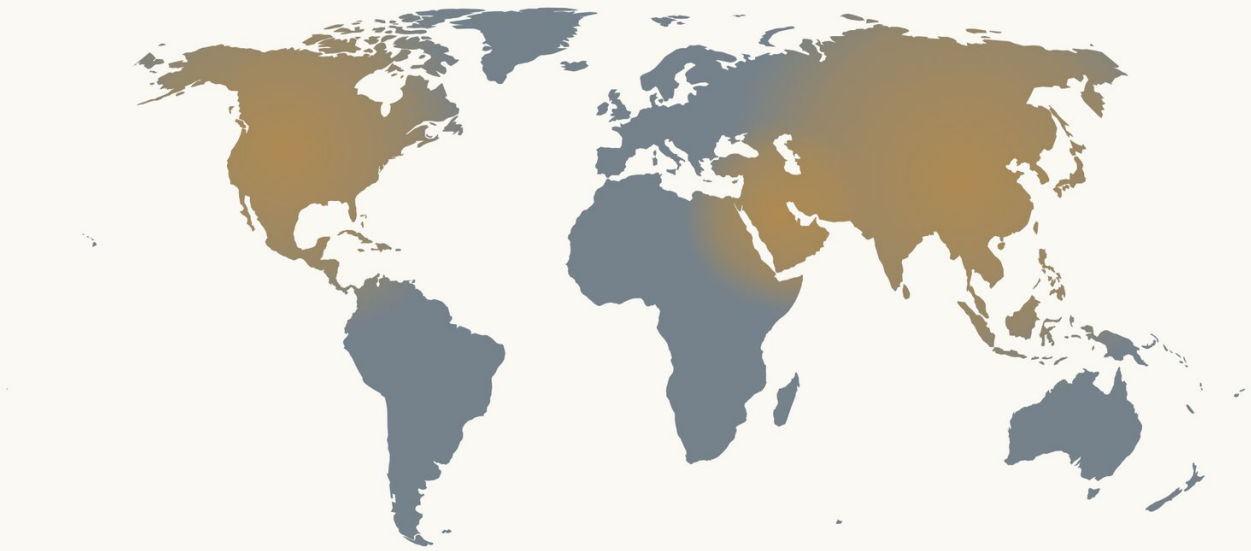
5 **Sourcing, not manufacturing**

We do not develop or engineer products, own factories or manufacture. We find, check and follow suppliers against the buyer's own specification.

SECTION 4

Markets we serve

We work with business buyers in Canada and the Middle East, with Saudi Arabia a key market. Products are sourced from China, where Aamir Malik is based; Alex DiBattista coordinates with buyers from Montréal.



North America, Asia and the Middle East.

Who we work with

- Importers and distributors
- Retailers
- Project buyers and contractors
- Other business buyers with a defined product requirement

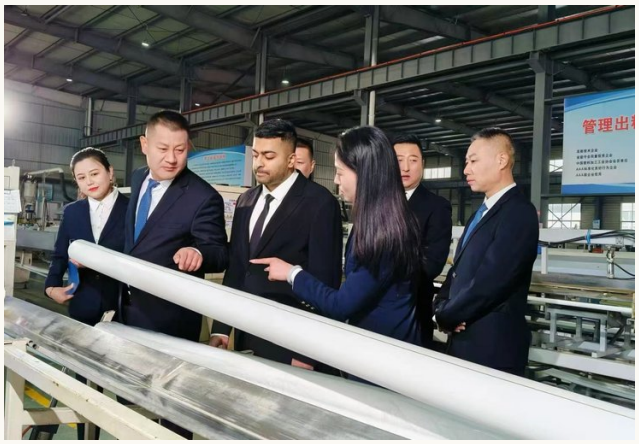
BUYING FOR CANADA OR THE MIDDLE EAST?

Include your destination and any documentation requirements in the brief. Specialist testing or certification needs the appropriate qualified provider.

SECTION 5

On the ground in China

Supplier conversations, factory-side coordination, samples and production follow-up take place in China, led by Aamir Malik from Guangzhou. Factory and site visits are agreed as part of the scope; they are not automatically included.



Aamir Malik examining a length of pipe beside a production line.



Aamir Malik discussing a pipe fitting with representatives in a factory showroom.

AAMIR MALIK ON FACTORY VISITS IN CHINA.

IN CHINA, WITHIN THE AGREED SCOPE

Supplier conversations	Raising the buyer's requirement and questions directly with suppliers, and following up on missing information.
Factory-side coordination	Keeping suppliers aligned with the agreed requirement, checkpoints and documents.
Samples	Requesting, consolidating and evaluating samples against the buyer's requirement.
Production follow-up	Following production against agreed checkpoints and recording status and open issues.
Visits	Factory and site visits when the scope includes them. Inspections are carried out by qualified third-party inspectors under DTG coordination.

SECTION 6

What are you looking to source?

A useful first conversation starts with your requirements. Send a short brief by email and the partners will reply.

WHAT TO INCLUDE IN YOUR BRIEF

Product	What you need to source: product, material, size or specification, and intended use. Two or three sentences is enough.
Destination	The country where the goods will be delivered.
Quantity	An estimate. A range is fine, for example a number of units or containers.
Timing	When you need the goods, or whether you are just exploring.
Support	Find suppliers; verify a supplier you already have; samples and production follow-up; inspection or logistics coordination; or help defining the scope.
Optional	Budget, a link to specifications or drawings, and your preferred reply language.

EMAIL

dibatradegroup@gmail.com

Manufacturers and suppliers: introduce your product categories, factory location and production capabilities by email to dibatradegroup@gmail.com.

Also available: *Capabilities, Services & Custom Solutions* (English).